

#### The Atlanta Chamber Players



The Arthur M. Blank Family Foundation



#### Chamber Music in Atlanta

# How many Chamber Music Ensembles reside in Atlanta?



## What's the problem?

- Ensembles have little or no paid staff
- Ensembles perform, on average, 2-3 times per year
- On average, ticket revenue only covers the musician's fees
  - Free or low-cost
- How do potential audiences find the music?

#### Goals

- To grow the audience for chamber music and to significantly increase the visibility of chamber music in our region.
- To create a comprehensive online calendar listing of professional chamber music events happening in greater Atlanta.

#### Partner Ensembles

- Atlanta Chamber Players, celebrating over 40 Years of music-making
- Bent Frequency, redefining the traditional music experience
- Chamber Cartel, dedicated to finding the rare, wonderful, imaginative, and beautiful in Contemporary Chamber Music
- Georgian Chamber Players, performing masterpieces of the chamber repertoire since 1984
- neoPhonia New Music Ensemble, promoting established contemporary music since 1996
- Peachtree String Quartet, Atlanta's premiere string quartet since 2012
- Riverside Chamber Players, providing artistic, educational, and cultural enrichment to diverse audiences
- Sonic Generator, a hi-tech contemporary chamber ensemble in residence at Georgia Tech
- *Terminus Ensemble, promoting new music by Atlanta-based composers*

### Requirements

- Professional concerts
- Classical chamber music
- Ensemble only
- Small ensemble (2-10 members)
- Metro Atlanta region (Fulton, DeKalb, Cobb, Clayton, Gwinnett)

#### Launch of the Calendar

- Administrative Contractor
- Graphic Designer
- Ensemble Agreements

#### Graphic Design







#### Templates



An online listing of all professional, small ensemble classical music concerts in Metro Atlanta. Visit ATLCMC.ORG for the full concert calendar.

#### APRIL

:kəts: \$7

neoPhonia

ops of Water

02	Terminus Ensemble SoundNow Festival of Contemporary Music 5:30pm, Georgia State, Kopleff Recital Hall Tickets: Free	07	Chamber Cartel SoundNow Festival of Contemporary M Music of Aaron Jay Myers, Christopher 8:00pm, Tickets: \$10
03	Atlanta Chamber Players & neoPhonia SoundNow Festival of Contemporary Music 8:00pm. Georgia State, Kopleff Recital Hall Tickets: Free	° 08	Clibber Jones Ensemble SoundNow Festival of Contemporary M Chamber Rock Music 8:00pm, Eyedrum Art & Music Gallery.
04	Perimeter Flutes SoundNow Festival of Contemporary Music Works by Nicola Chamberlain, Nickitas Demos 7:00pm, Avondale Towne Cinema	09	Bent Frequency SoundNow Festival of Contemporary M John Luther Adams Retrospective 3:00pm, Riskto Center for the Arts, Tick
05	Majid Araim + Pie for Two SoundNow Festival of Contemporary Music 8:30pm, Eyedrum Art & Music Gallery Tickets: \$7	22	Atlanta Chamber Players & SoundNow Festival of Contemporary N 8:00pm, Georgia State, Kopleff Recital Tickets: Free
06	<b>???</b> SoundNow Festival of Contemporary Music 8:00pm, Tickets: Free	22	Chamber Cartel Music of John Luther Adams 8:00pm, Orpheus Brewing Tickets: \$23
07	Bent Frequency SoundNow Festival of Contemporary Music John Luther Adams, Sile: The Breath of the World 12:00pm, Woodruff Park, Tickets: Free	30	Georgian Chamber Players 8:00pm, Trinity Presbyterian Church Tickete: \$20-\$22
		MAY	
09	Atlanta Chamber Players Blue Danube & a World Premiere 7:30pm. Shakappara Tavem Tickets: \$15-\$24	27	Chamber Cartel World Premiere of Several Hundred E on an Unfired Block of Porcelain by Anthony Donofrio 7:00pm, Tickets: \$10

ACMC is an initiative of the Atlanta Chamber Players.

Visit ATLCMC.ORG for the full concert calendar and further details.

#### The Calendar

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#### The Atlanta Chamber Music Calendar

A guide to all chamber music events in metro Atlantal

This website lists all the chamber music sweats happening in greater Atlante, with lists to information and Uclaste. Please contact us, the Atlanta Chamber Players, if you have a concert or event you'd like added to the calendar. You can also follow the Calendar on Received: Socioek.com/AtCHC and on Twitter @AtCHC

Cick have to see a flat of the Official Pertrue Recordings of the Atlanta Ciomber Music Calender.

Svents are being added all the time, as check back often!

July 2017
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2	3	4 Independence Dayl	5 5	6 6	Pri 5pm: Highlands Cashiers Fastival: Roman Kim (violin) & Elizabeth Pridoan (olano)	Cashlers		
9 Spm: Highlands Cashiers Fastivel: Vivaidi, Beethoven, Stravinsky	10 Spm: Highlands Cashlers Fastivel: Vivaldi, Beethoven, Stravinsky	11	12	13 9pm: Contemporary Music at Mammal Gallery	14 épm: Highlands Coshlers Frobloel: Protofiev, Rachmaninoff, Arensky	15 Spm: Highian Cashiers Festivel: Prokoflev, Rechmeninoff, Arensky		
16 Spm: Highlanda Cachlere Factival: "Musical Fireworke" with Plano Trio	17 Spm: Highlandø Cashlera Fastival: "Musical Fireworks" with Plana Trio	18	19 Spm: Sonic Adventures at Eyedrum with Ngild Areim	20	21 6pm: Highlands Cashlers Festival: "Boethoven's 6th"	22 Spm: Highland Cashlere Fastival: "Beethoven's 6th"		
23 Spm: Georgia Musicale In Concert at Steinway, FREE Spm: Highlands Cashiera Spm: Highlands Cashiera	24 Spm: Highlands Cashlers Festivel: Martinu, Simetana, Dvorak	25	25 6:30pm: Franklin Pond Chamber Music at Sandy Springs Library	27	28 dpm: Highlands Cashlers Festivel: Artel String Quartet - Mozart, Widmann, Brahms	29 Spm: Highland Cashlers Festivel: Ariel String Quartel Mozart, Widmenn, Brehme		
Martinu, Waterischemiserale						8pm: Chambe Cartel at		

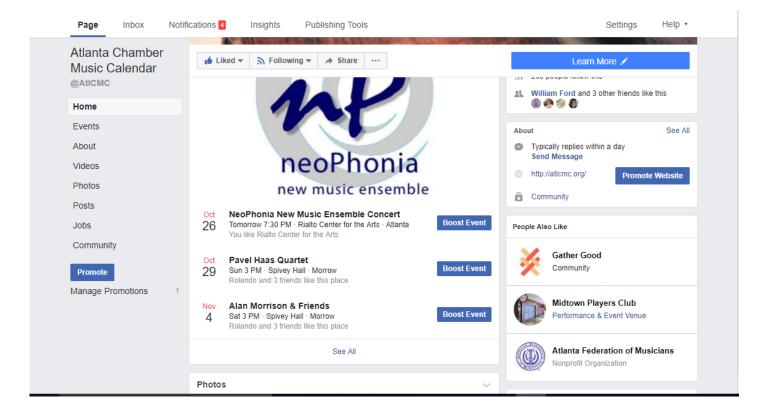
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### **Email Marketing**



#### Social Media



#### The Results

- Email Marketing
- Social Media
- Audience Data
- A database is only as good as the information that feeds into it...

#### What did we learn?

- Patience is a virtue
- Other Chamber Ensembles are NOT competition
- Staying on the radar
- Collaboration is key
  - Compare size and scope
- Track the data!

### Moving Forward

- Sustainability
  - Social Media vs Paid Advertising
    - Collaborations



**Questions?**